TYMAN PLC

Results for the
six months ended
30 June 2014

TYMAN PLC

- Overview
- Financial performance
- Divisional performance
- Strategy and outlook
- Appendices

Overview

H1 2014 Highlights

- Solid six month revenue performance
- Continued delivery of Truth integration benefits & synergies
- Strong momentum and margin progression in Grouphomesafe
- Higher order books in Amesbury Truth and Grouphomesafe at H1
- Variable European markets and SG&A investment in Schlegel
- Acquisition and integration of Vedasil progressing according to plan
- New Revolving Credit Facility of up to £240 million to June 2019

Financial performance

Financial overview

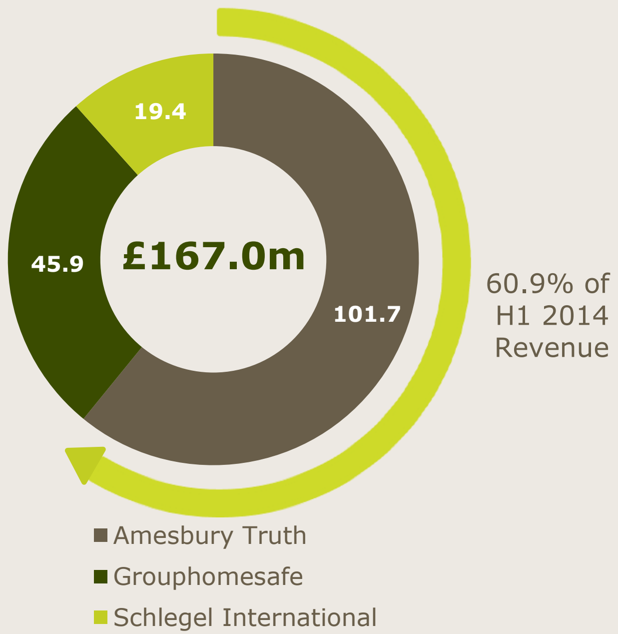
Revenue	Gross Margin[1]	Underlying Operating Profit[2]	Underlying EPS[2]
£167.0m	**32.1%**	**£19.4m**	**7.32p**
+ 35.0%	(120)bps	+ 79.3%	+ 50.3%
H1 2013: £123.7m	**H1 2013: 33.3%**	**H1 2013: £10.8m**	**H1 2013: 4.87p**

ROCE	Net Debt: EBITDA[3]	Cash Conversion	DPS Declared
10.1%	**2.21x**	**71.5%**	**2.00p**
+ 260bps	(15.3)%	(1830)bps	+ 33.3%
H1 2013: 7.5%	**H1 2013: 2.61x**	**H1 2013: 89.8%**	**H1 2013: 1.50p**

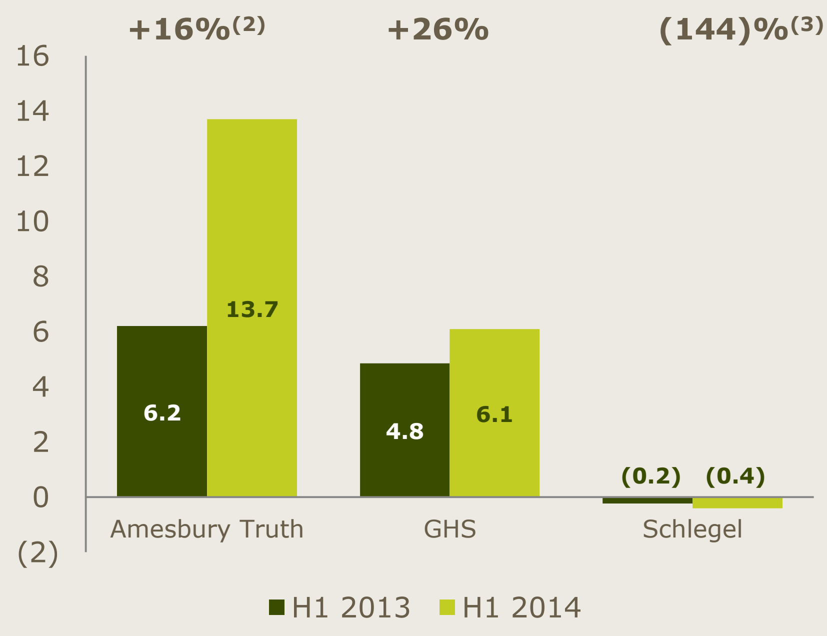
(1) Gross Margin improved by 70bps on a LFL basis
(2) H1 2013 comparatives have been restated for IAS 19 (as amended)
(3) H1 2013 Leverage is estimated as at 3 July 2013, the date of completion of the Truth acquisition

Split of revenue and operating profit

H1 2014 Revenue (£'m)



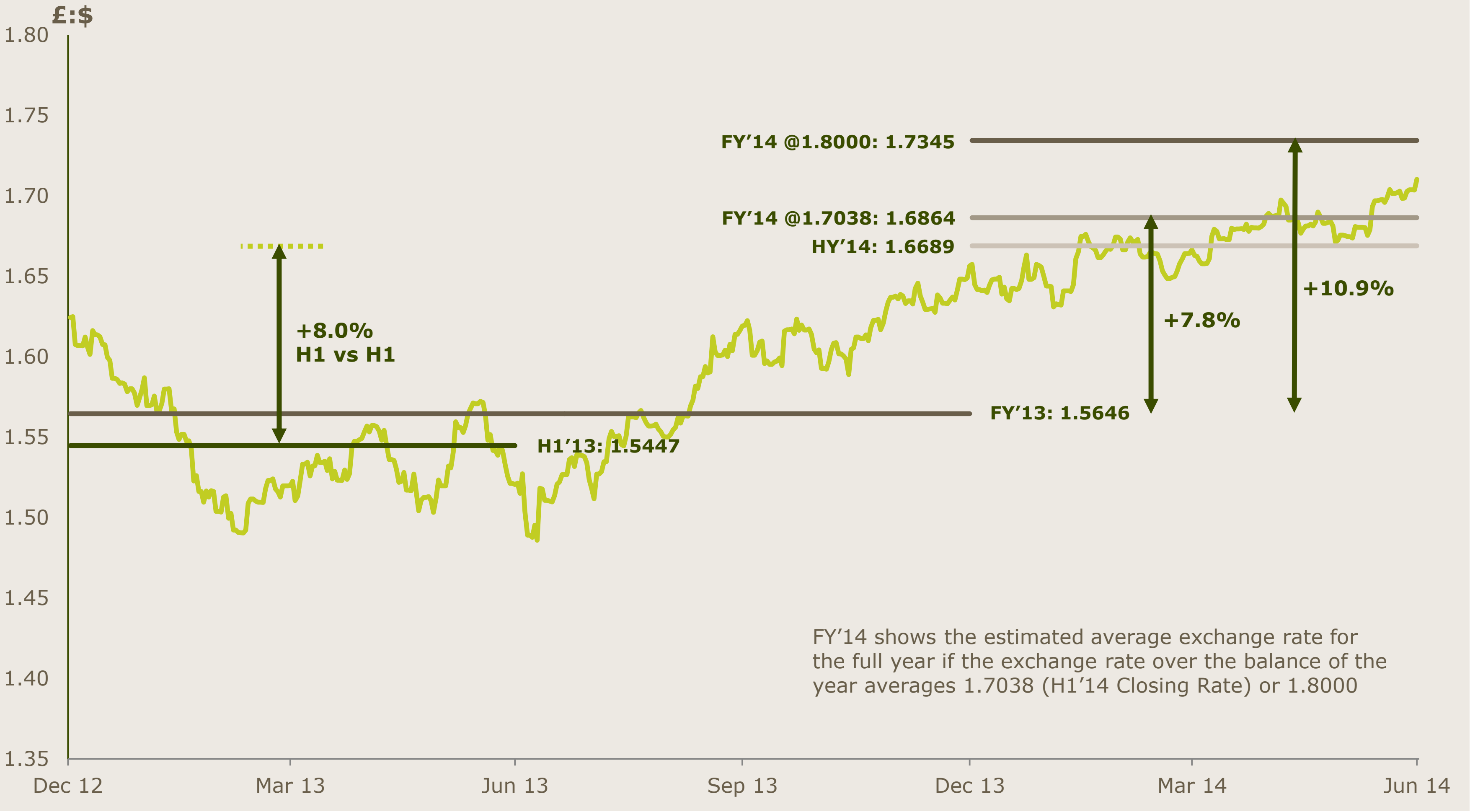
H1 2014 Operating Profit[1] (£'m)



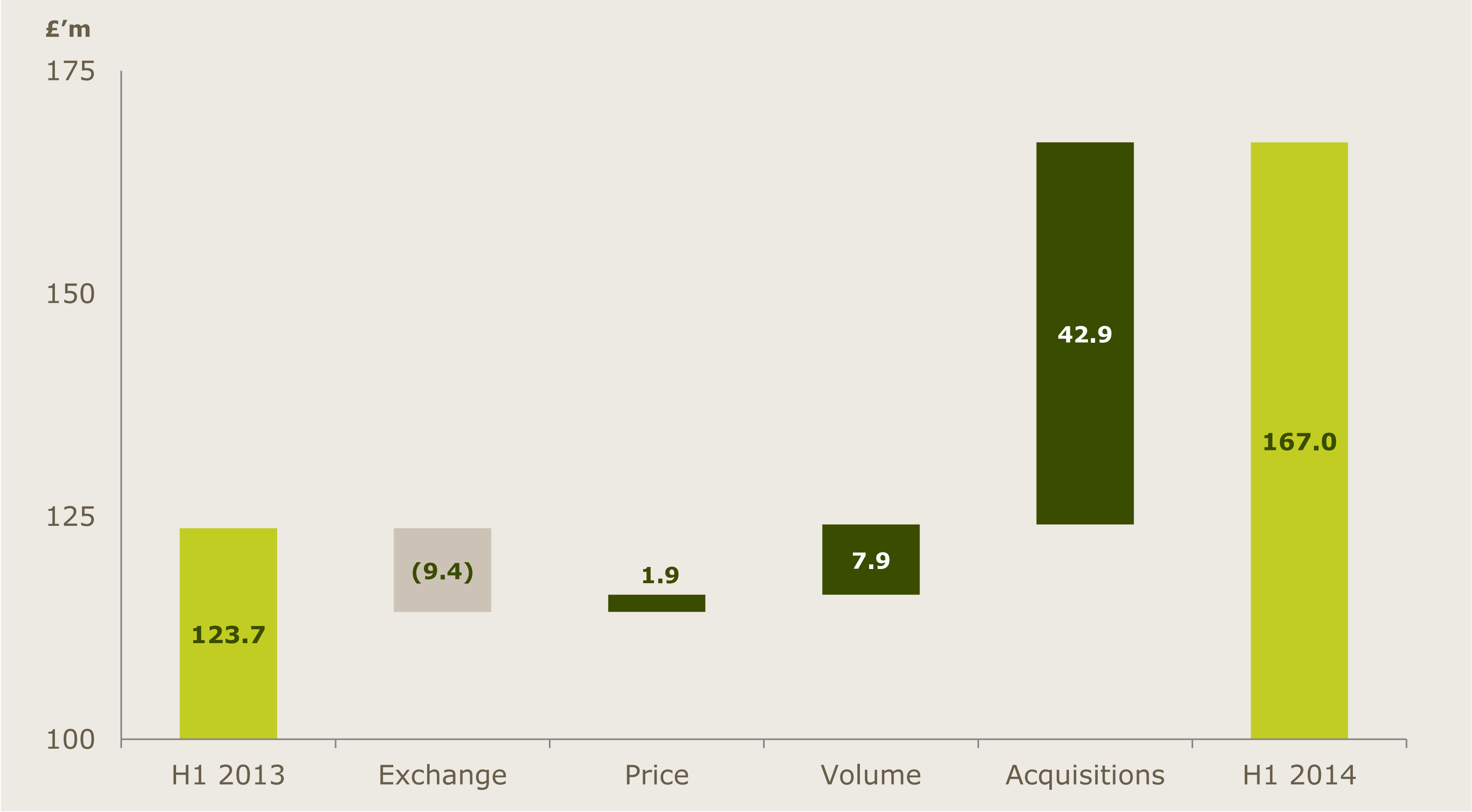
(1) Reported Underlying Operating Profit; restated for IAS 19 (as amended)
(2) Year on Year increase – comparison of H1 2014 with pro forma H1 2013
(3) CC LFL – excluding acquisitions and exchange impacts

TYMAN PLC

Currency – sterling dollar average rates

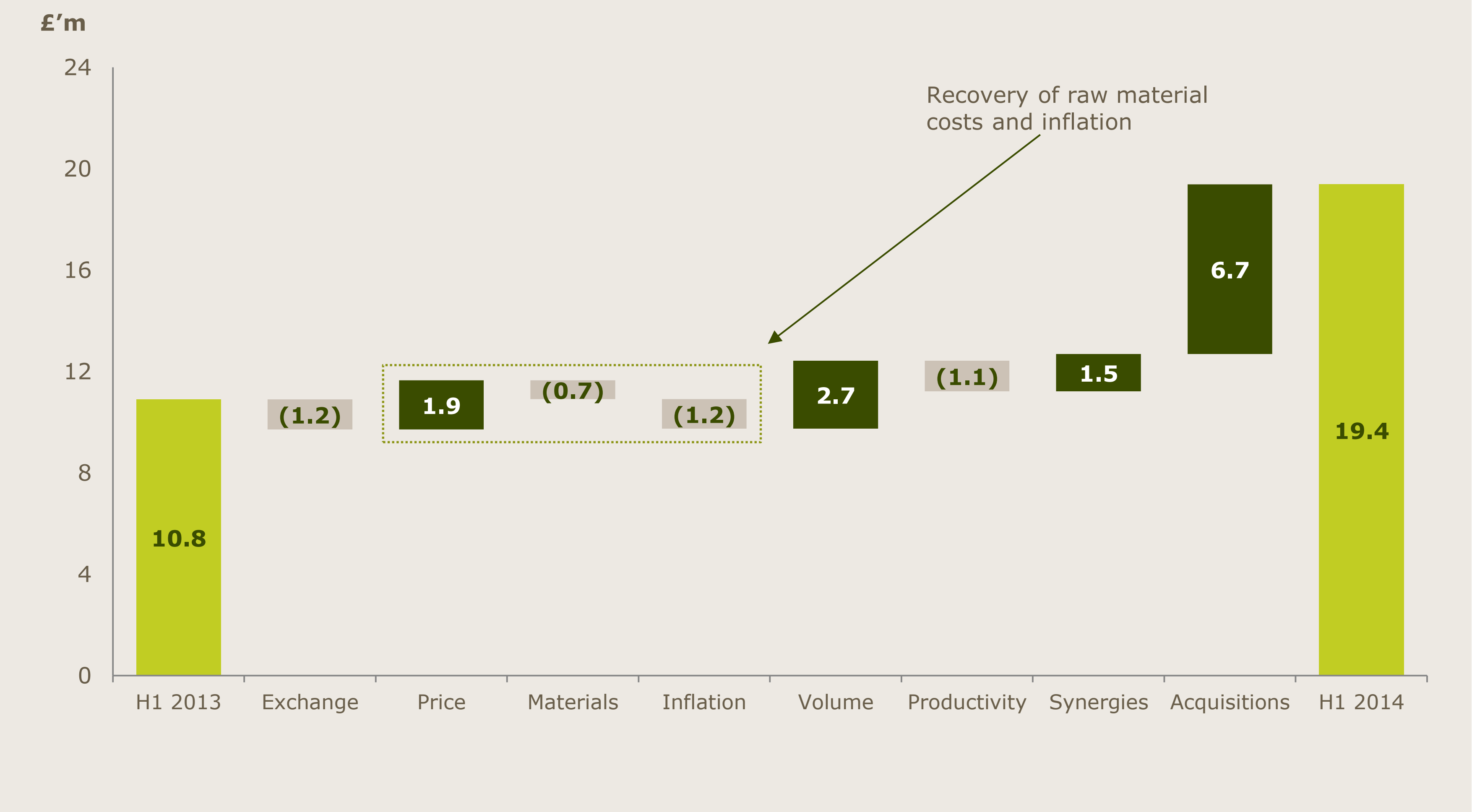


Revenue bridge



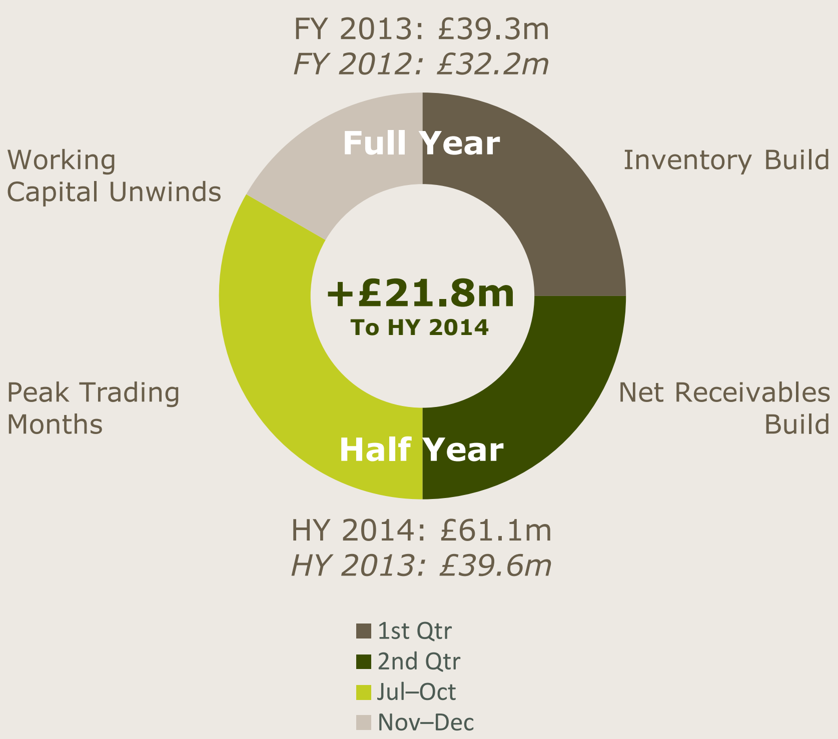
TYMAN PLC

Operating profit bridge



TYMAN PLC

Working capital performance



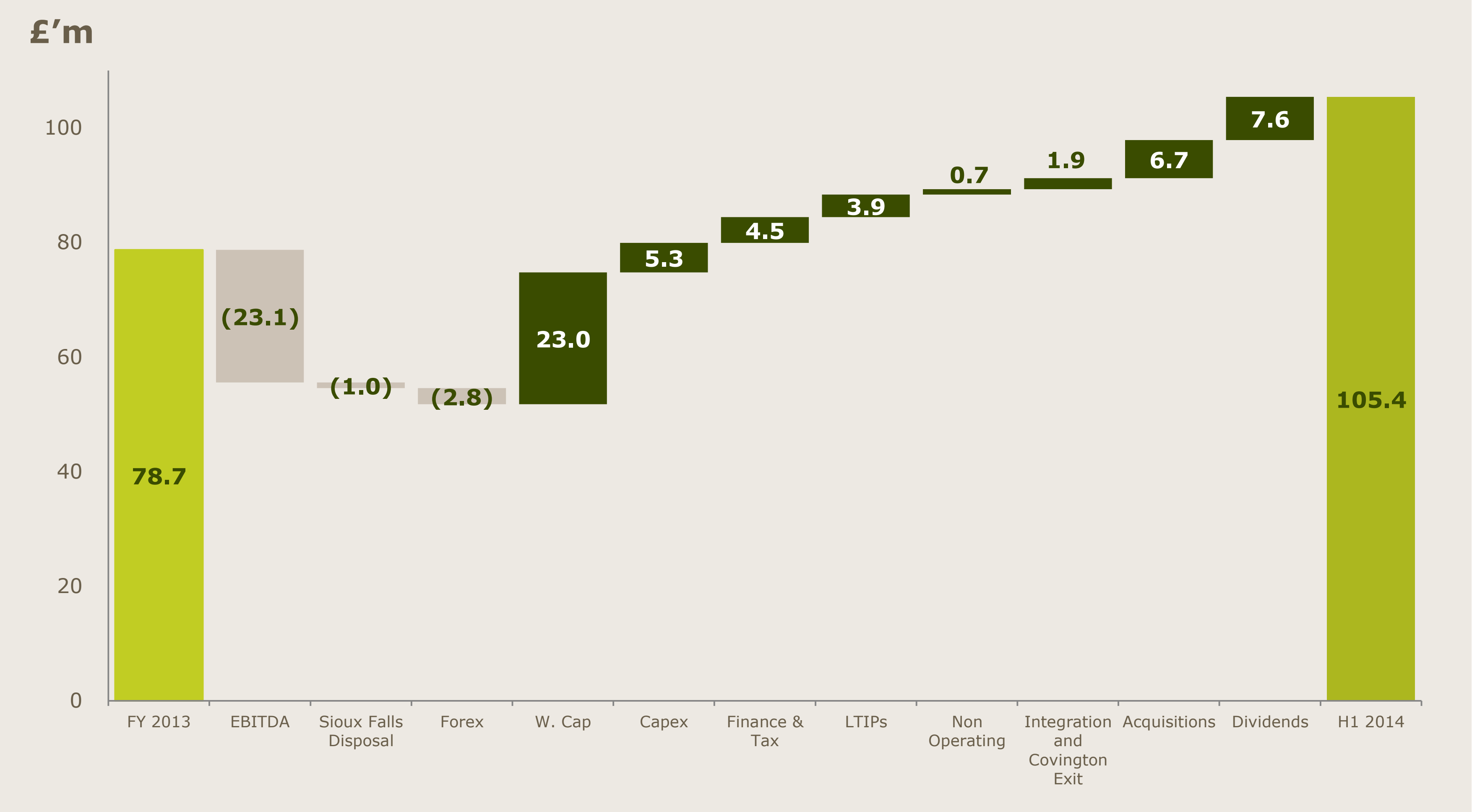
Comparatives exclude Truth, Vedasil and disposed businesses

Continuing Operations	H1 2014	H1 2013
Trade Working Capital	£61.1m	£39.6m
Trade WC: Reported Revenue	***17.9%***	***16.3%***
Total Working Capital	£47.0m	£26.6m
Total WC: Reported Revenue	***13.8%***	***10.9%***

H1 2013 comparatives exclude Truth and Vedasil

- Working capital in line with expectations given higher levels of trading
- Trade working capital build to the half year c. £21.8 million
  - Inventories +£5.1 million
  - Trade Receivables +£13.3 million
  - Trade Payables £(3.3) million
- Majority expected to unwind in H2

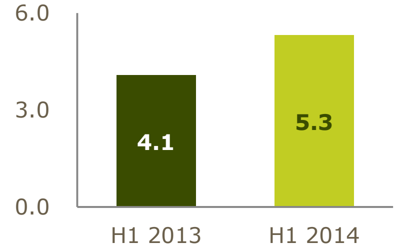
Net debt bridge



Reconciliation of FY 2013 and H1 2014 IFRS net debt figures

TYMAN PLC

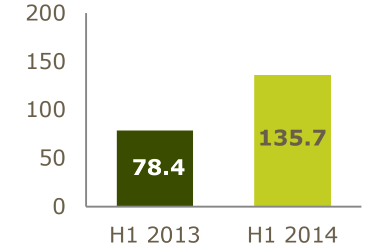
Other financial information



Capital Expenditure (£'m)

+30.3% yoy

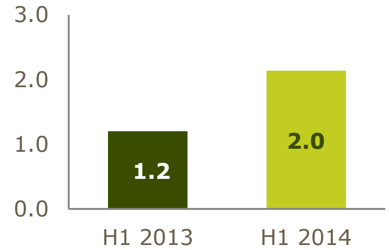
H1 2014 is net capex ignoring US$1.7m SF disp



Gross Indebtedness (£'m)

+73.2% yoy

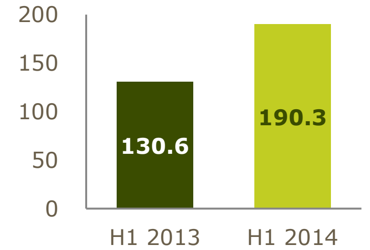
At H1 2013 $100m Truth Facility had not been drawn



Net Interest Payable (£'m)

+66.1% yoy

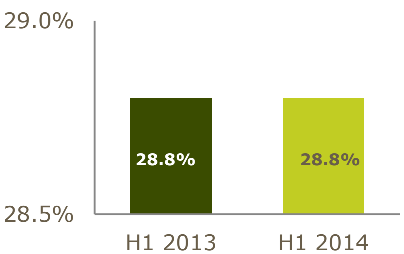
Net finance charge £3.7m



Liquidity (£'m)

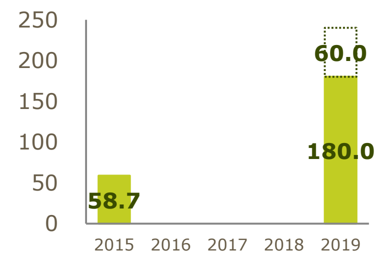
+45.7% yoy

H1 2013 includes £73.4m cash from Truth equity issue



Underlying Tax Rate (%)

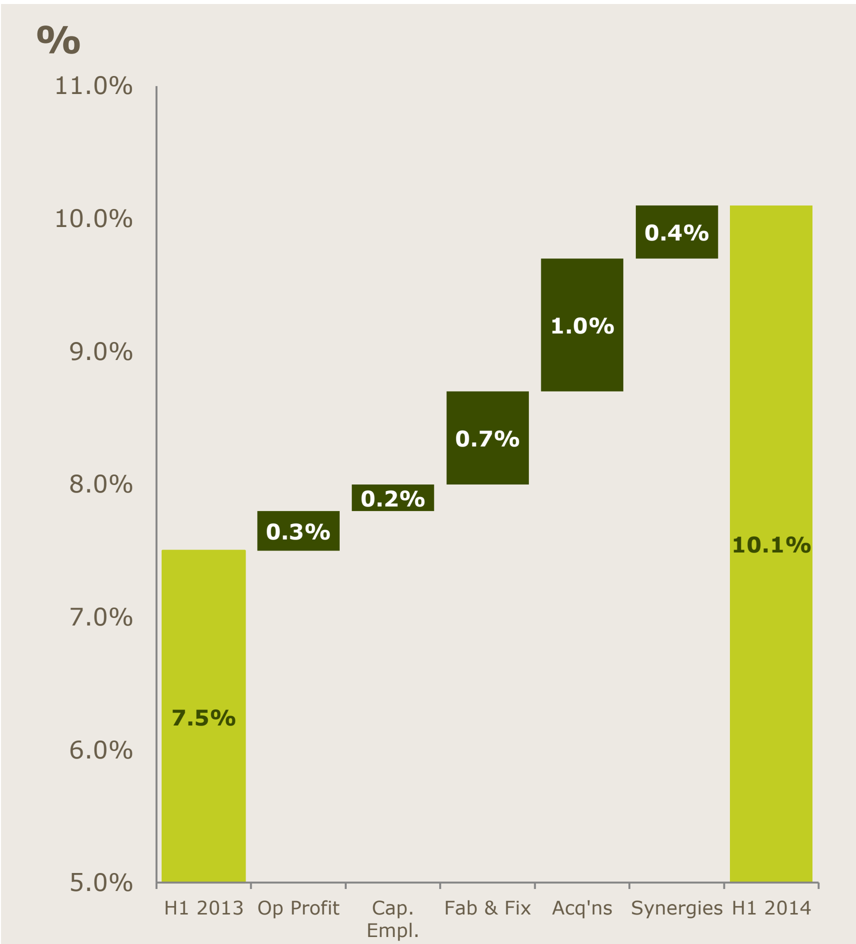
Flat yoy



Debt Facilities £'m)

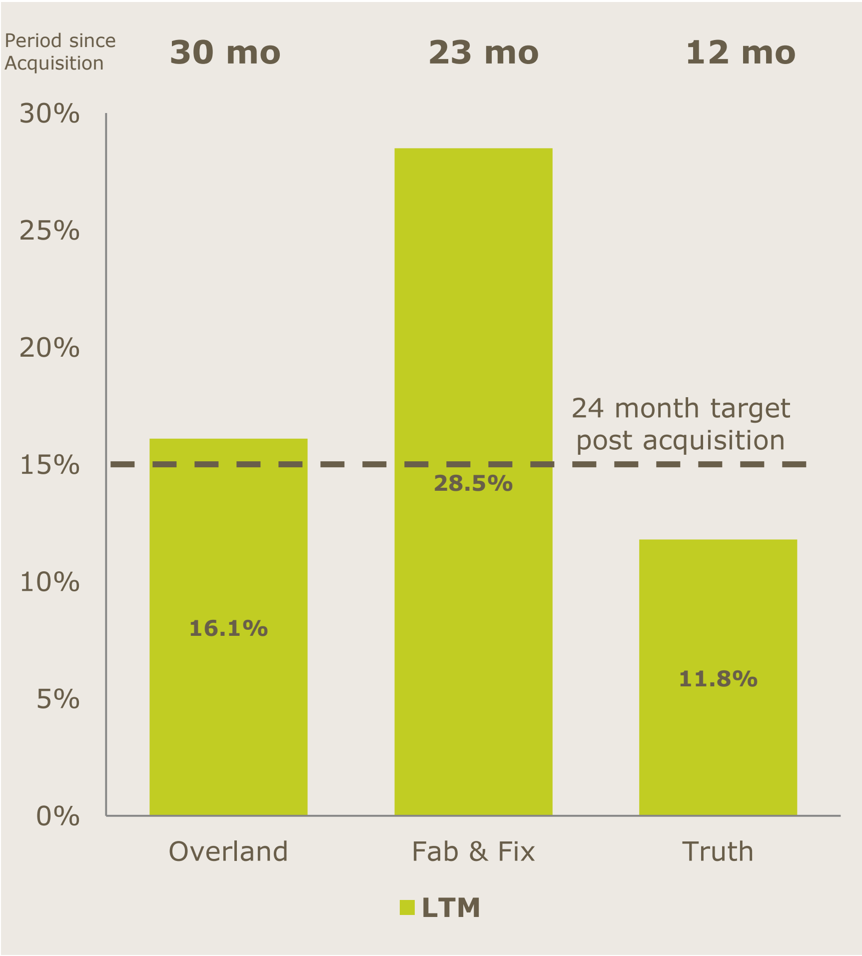
US$100m Facility due 2015
£180m Facility due 2019
£60m Accordion due 2019 (if exercised)

Return on Average Capital Employed (ROCE)



- Return on Average Capital Employed is a key focus for the Group
- 260bps improvement since H1 2013
- Strong contributions from acquisitions and synergy benefits
- Good drop through from existing businesses due to growth in profitability and tight capital management

Returns on Acquisition Investment (ROAI)



- ROAI is a key measure of acquisition success

$$\frac{\text{Annualised Underlying Operating Profit}}{\text{Enterprise Value + Change in Controllable Capital + Cash Integration Costs}}$$

- Adjusted for seasonality where appropriate
- Two year time horizon to deliver at least a 15 per cent. run rate ROAI
- Target is set at a level that ensures returns are greater than the Group's cost of capital
- Two years give sufficient time for a measured integration process to be completed and for synergies to be delivered
- Vedasil, which was acquired in February 2014, will be reported for the first time at December 2014

Summary 2014 guidance

2013 Truth Acquisition

- Pro forma incremental Truth revenue of c. US$63 million
- 2014 Synergy benefits of US$5.0 million

Interest and Financing

- **Interest charge today – 3.5 – 4.0 per cent.**
- Intend to diversify funding structure in 2014
- Expected to increase blended interest rates

Cashflow impacts

- **Capex - £11.0 – 12.0 million**
- **Working Capital trough to peak c. £22 million**
- **LTIP purchases - £4.3 million**

Integration Costs

- Integration P&L – c. US$2.0 million
- Integration Cash – US$2.0 – 2.5 million
- Total Cash Integration – US$2.25 – 2.75 million

Taxation Rate

- **c. 28.0 – 29.0 per cent. – although dependent on mix of taxable profits**
- Cash tax rate in line with P&L charge

Currency

- Detailed ready reckoner in appendices
- 1US$c = c. £200k
- 1Eurc = c. £3k ; Ausc = c. £10k

Divisional performance

Amesbury Truth

Market

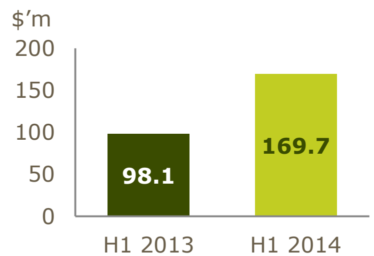
Country	NB(1)	SF(2)	RMI	Mkt
USA	+ 15.3%	+ 9.7%	+ c. 2%	+/- +6%
Canada	(5.3)%	(6.8)%	+ c. 2%	+/- (1)%

(1) NB = New Build residential housing completions
(2) SF = New Build single family housing completions

Performance

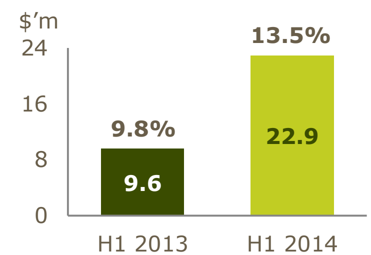
Revenue ($'m)

Reported: +60.0%
LFL: +8.4%
YOY: +5.8%



Operating Profit ($'m)

Reported: +120.9%
LFL: +26.2%
YOY: +16.1%



LFL = growth in revenue and operating profit excluding the benefits of acquisitions and synergies
YOY = growth in revenue and operating profit compared with pro forma 2013

Highlights

- US market continues to grow but at a slower pace than in 2013 – we have held share
- Canadian market improving into H2 and we have made strong share gains
- Year on year margin improvement
- HY order books up 18 per cent.
- Second successful ERP implementation

Integration

- $2.5m of incremental synergies delivered in H1; on track for $5.0m in 2014
- Procurement and sourcing current focus along with evaluation of North American manufacturing footprint

Grouphomesafe

Market

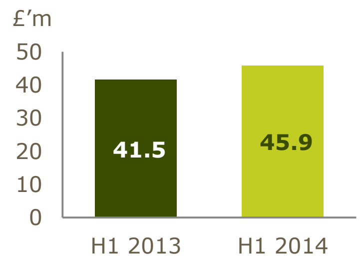
New Build(1)	RMI(2)	Mkt
+31.0%	+ 4.3%	+/- +5.5%

(1) New Build statistics for Q1 2014 – H1 not yet available
(2) FENSA statistics for window and door installations in H1 2014

Performance

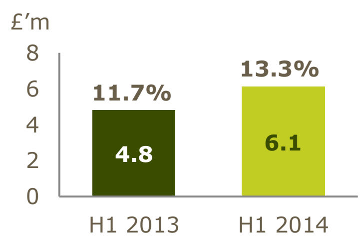
Revenue (£'m)

Reported: +10.6%



Operating Profit (£'m)

Reported: +25.6%



Highlights

- Strong first half performance backed up with continued market share gains in hardware
- HY order books up 24 per cent.
- Fab & Fix targeting of large OEMs successful with deeper penetration of customer base leading to margin mix progression
- Strong six months for portfolio businesses
- Distribution business leads being developed
- New product launches – ERA Invincible™ and Bi-Fold Hardware Range

TYMAN PLC

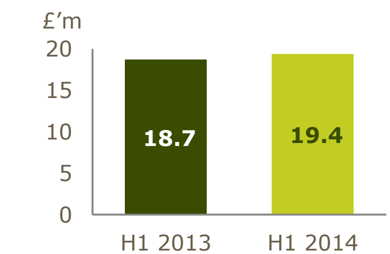
Schlegel International

Market

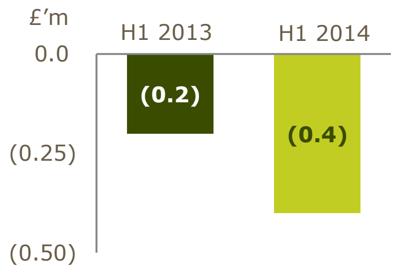
- Variable European markets – growth in Northern and Eastern regions, France and Benelux continuing to contract
- Growth in Emerging Markets

Performance

Revenue (£'m)	
CC LFL:	**+2.9%**
Reported:	**+4.1%**



Operating Profit (£'m)	
CC LFL:	**(143.9)%**
Reported:	**(70.8)%**



Highlights

- Overall European revenue up by c. 4 per cent.
- Strong performance in Brazil and Australia; Q2 in Brazil impacted by World Cup
- Australia and Singapore benefitting from Truth products being added to the portfolio
- Launch of Novaseal and Foamtite products in Europe and development of a lockable casement operator for the Australian market underway
- Closure of São Paulo DC completed and relocated to Vedasil

SI H1 2014 revenue progression

Country	Q3 2013	Q4 2013	Q1 2014	Q2 2014	H1 vs H1'13
Europe	(6)%	+11%	+7%	+2%	+4%
Germany	(19)%	+ 8%	(3)%	+6%	+1%
Italy	+24%	+97%	+17%	Flat	+8%
France	(10)%	(17)%	+7%	(22)%	(8)%
Russia	+2%	+ 12%	+24%	+45%	+34%
Norway	+4%	+ 4%	(2)%	(10)%	(6)%
Poland	+15%	+ 48%	+26%	+20%	+22%
Belgium	(8)%	(18)%	(7)%	(8)%	(7)%
Spain	+1%	+19%	+13%	(9)%	+2%
Australia(1)	+9%	+4%	+12%	+12%	+12%
Brazil	+27%	+18%	+26%	(7)%	+9%
Singapore(2)	+17%	+4%	+28%	+20%	+24%

(1) Australia excluding Truth product sales : Q1: +7%; Q2: +3%; H1: +5%
(2) Singapore excluding Truth product sales: Q1: +2%; Q2: +3%; H1: +2%

TYMAN PLC

Optimising our geographic footprint

Americas

UK & Continental Europe

Asia & Australia

Exits
Sale of Sioux Falls site
Covington closure
São Paulo DC closure

TYMAN PLC

Strategy and outlook

Tyman's development 2009 to 2014

Reorganisation and Deleveraging
2009 - 2010

- Board re-organisation
- Cost reduction programmes
- Focus on cash generation
- Re-engaging with stakeholders
- Communicate strategy

Positioning
2011

- Refinancing to 2016
- Investment in balance sheet
- New product introductions
- Overland Acquisition

Growth and…
2012

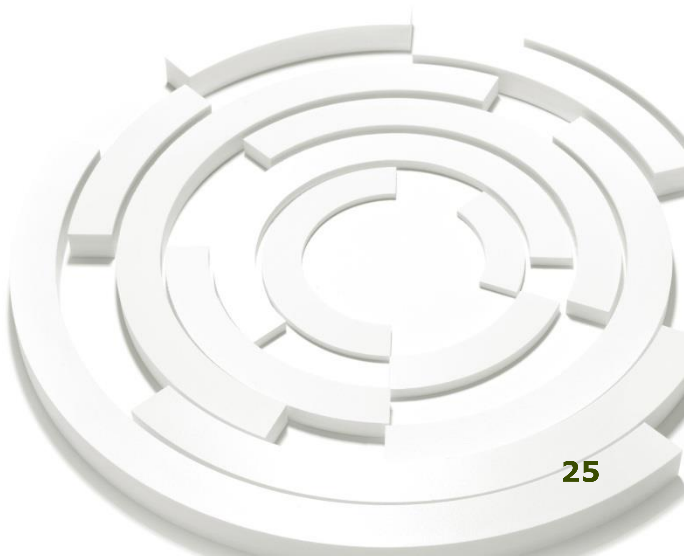
- Investment NPD and marketing
- Disposal of Gall Thomson
- Opened Atlanta facility
- Management restructure
- Fab & Fix Acquisition
- Exit Composite Doors

Expansion
2013 and beyond

- Name change to Tyman
- Truth transaction
- Move to official list of LSE
- Plant re-organisation Unique/Belgium
- International Acquisition opportunities
- Truth integration
- Vedasil Acquisition

2014 Priorities as set out in March 2014

- Completion of the integration of Amesbury and Truth
- Continuing to encourage strong communication, consistency of approach and standards of excellence across each of the Divisions
- Margin improvement, cash generation and continued growth in the Group's average return on capital - developed markets will see pricing opportunities
- Evaluation of our footprint in our developed market
- Continued investment in and improvement of the businesses to ensure we differentiate ourselves from our competitors
- Active acquisition programme focussed on European and key emerging markets



TYMAN PLC

Outlook for H2 2014

- Positioned to deliver expectations despite strengthening of Sterling

Amesbury Truth

Mid single digit growth in US market expected in 2014

Canadian market now expected to show growth across 2014

- Growth ahead of the market expected in H2 2014 and continued margin expansion
- Will continue to execute on our self help initiatives and take market share
- Footprint evaluation ongoing

Grouphomesafe

Market expected to continue to grow in H2 2014 – increasing UK confidence

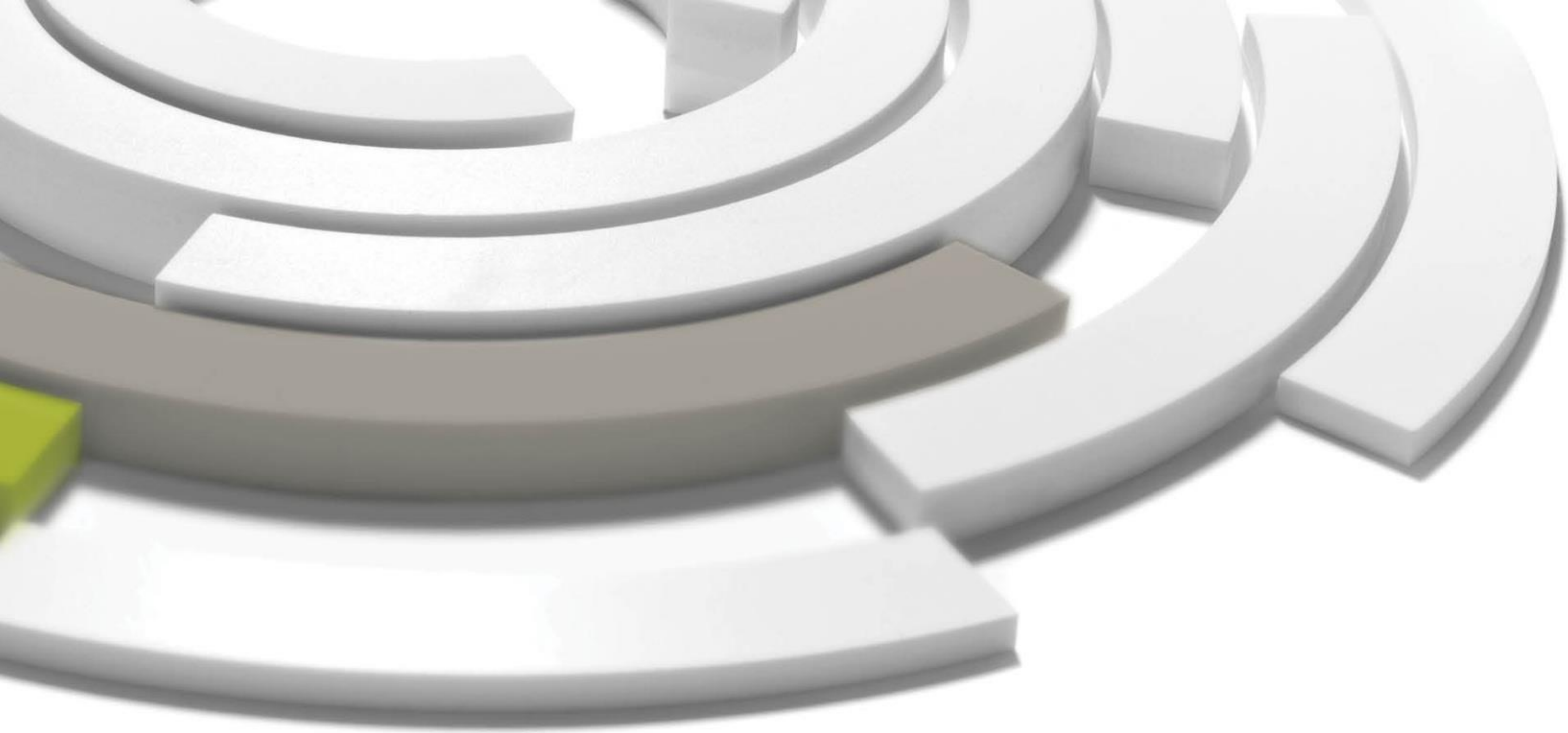
- Further growth and margin progression expected, although at more modest levels than H1 2014
- Launch of e-commerce platform and new products in H2
- Medium term footprint opportunities

Schlegel International

Euro markets expected to remain variable

Opportunities in emerging markets

- Now have the right platform for our seals in Europe – material improvement from here dependent on volume
- Continued growth in ANZ – assisted by Truth
- Completion of Vedasil integration in H2 2014



Appendices

Currency

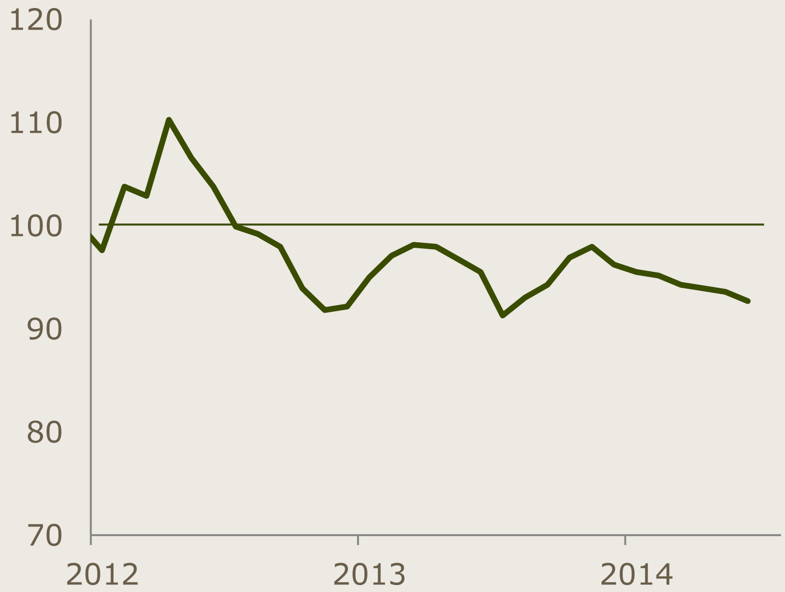
£'m unless stated	US Dollar	Euro	Aus Dollar	Other	Total
Average Rate FY 2013	1.5646	1.1780	1.6224		
Rate at 30 Jun 2014	1.7038	1.2486	1.8069		
% movement	(8.9)%	(6.0)%	(11.4)%		
Revenue impact	(17.2)	(1.4)	(0.9)	(1.2)	(20.7)
Op Profit impact	(2.5)	(0.0)	(0.2)	(0.1)	(2.8)

Currency impact on FY2013 pro forma results – including Truth for a full 12 months

- Currency movements continue to be significant with sterling strengthening against most currencies
- The 2014 translational impact of 1 cent change in the exchange rate on the 2013 Underlying Operating Profit:
  - Amesbury and FY2013 Truth: 1US$c = c.£200k
  - European businesses of Schlegel International: 1Eurc = c. £3k
  - Australian business of Schlegel International: 1Ausc = c. £10k
- In addition there are transactional exposures for those Divisions that purchase or sell products in currencies other than their functional currency
- The Group aims to mitigate the translational impact of exchange rate movements by denominating a proportion of total borrowings in those currencies where there is a material contribution to Underlying Operating Profit

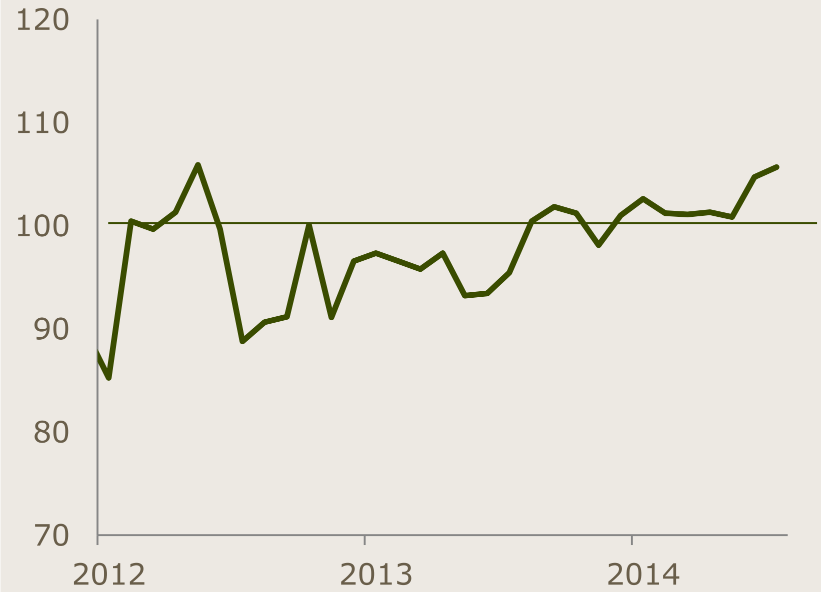
Raw material backdrop

2012/14 Steel



UK galvanised steel purchases rebased to 2012 average prices
Group pro forma Steel 2013 purchases: c. £31.0 million

2012/14 Polypropylene

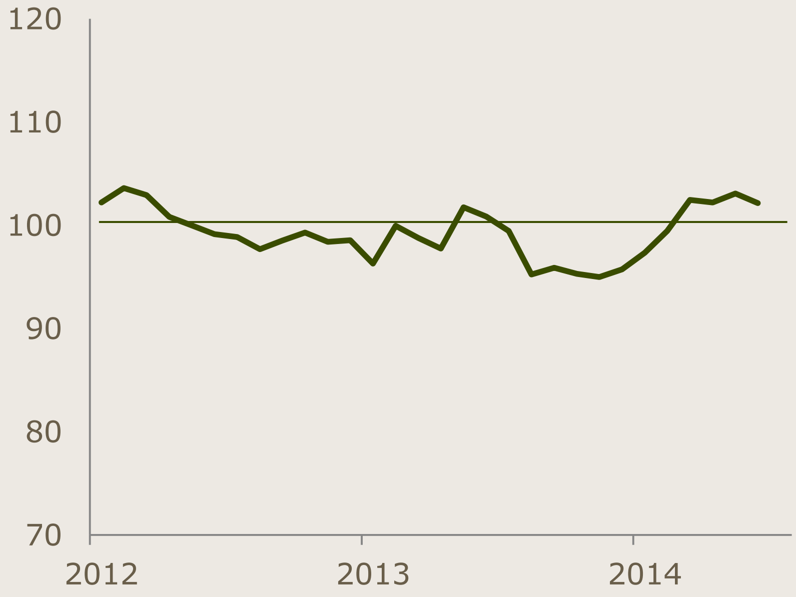


European polypro purchases rebased to 2012 average prices
European polypro 2013 purchases: c. £2.0 million
All Oil Derivatives 2013 purchases: c. £26.0 million

TYMAN PLC

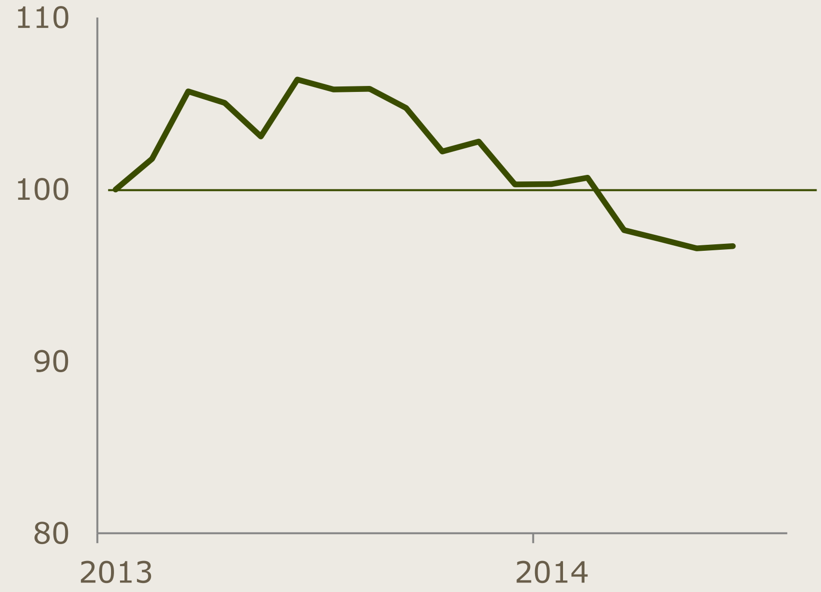
Raw material backdrop

2012/14 Zinc



US zinc purchases rebased to 2012 average prices
Pro forma zinc 2013 purchases: c. £8.0 million + £10.0 million of hardware

2013/14 Chinese Sourcing



Top 10 Chinese purchases by GHS weighted and rebased to January 2013
Total pro forma 2013 Far Eastern purchases c. £52.0 million

Covenant performance

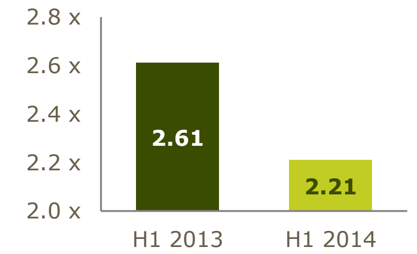
Leverage[1] (driver for pricing)

Total net debt to Adjusted[2] EBITDA must be < 3.0x

Target leverage range of 1.5x to 2.0x

H1 2014 Headroom

26.2%



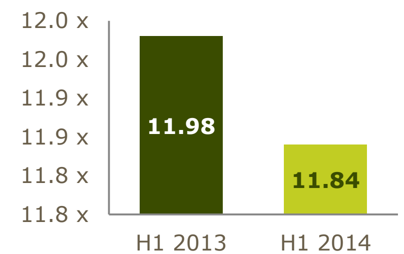
Interest Cover

EBITDA to Net Finance Charges must be > 5.0x

New facility > 4.0x

H1 2014 Headroom

57.8%



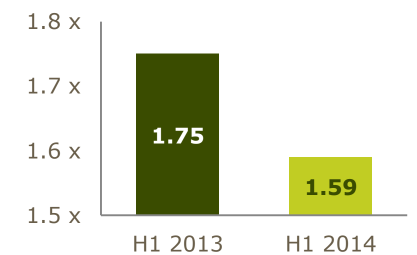
Debt Service Cover

Cashflow available for Debt Service to Debt Service must be > 1.0x

New facility – covenant removed

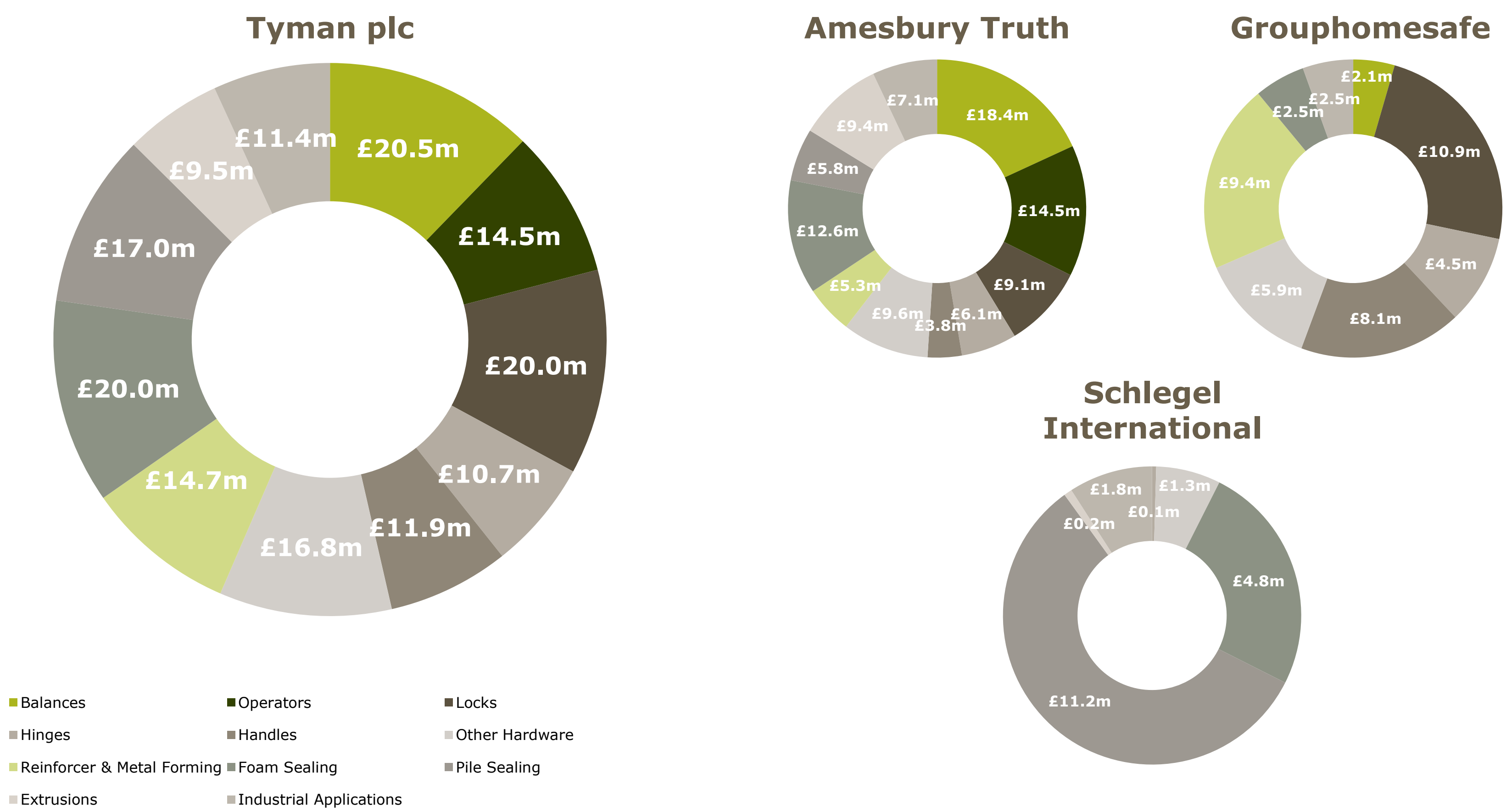
H1 2014 Headroom

37.1%



(1) Leverage for 2013 is estimated as at 3 July 2014 – the date of completion of the Truth acquisition
(2) Includes annualised EBITDA of acquisitions and excludes 100% EBITDA of disposals

H1 2014 revenue by product



TYMAN PLC

Summary income statement

	Six months ended 30 June 2014 (unaudited) £'000	Six months ended 30 June 2013 (unaudited and restated) £'000	Year ended 31 December 2013 (audited) £'000
Revenue	**166,981**	123,686	298,054
Cost of sales	**(113,453)**	(82,463)	(198,758)
Gross profit	**53,528**	41,223	99,296
Administrative expenses	**(44,818)**	(42,156)	(94,985)
Operating profit/(loss)	**8,710**	(933)	4,311
Analysed as:			
Underlying operating profit	**19,382**	10,812	32,348
Exceptional items	**(2,005)**	(4,897)	(10,903)
Amortisation of acquired intangible assets	**(8,667)**	(6,848)	(16,605)
Impairment of acquired intangible assets	**-**	-	(529)
Operating profit/(loss)	**8,710**	(933)	4,311
Finance income	**11**	80	137
Finance costs	**(3,741)**	(1,803)	(4,925)
Exceptional foreign exchange gain	**-**	1,271	1,271
Net finance costs	**(3,730)**	(452)	(3,517)
Profit/(Loss) before taxation	**4,980**	(1,385)	794
Income tax (charge)/credit	**(2,244)**	(691)	162
Profit/(Loss) for the period	**2,736**	(2,076)	956
Basic earnings/(loss) per share	**1.63p**	(1.51p)	0.63p
Diluted earnings/(loss) per share	**1.62p**	(1.51p)	0.62p
Non-GAAP measure			
Basic earnings per share	**7.32p**	4.87p	13.71p
Diluted earnings per share	**7.25p**	4.82p	13.51p
Underlying profit before taxation from continuing operations	**17,247**	9,411	28,586

Summary balance sheet

	Six months ended 30 June 2014 (unaudited) £'000	Six months ended 30 June 2013 (unaudited) £'000	Year ended 31 December 2013 (audited and restated) £'000
ASSETS			
Non-current assets			
Goodwill	**241,101**	193,644	244,740
Intangible assets	**102,736**	70,716	109,595
Property, plant and equipment	**39,425**	31,889	39,869
Deferred tax assets	**7,605**	9,912	12,102
	390,867	306,161	406,306
Current assets			
Inventories	**45,763**	31,115	40,668
Trade and other receivables	**48,176**	37,694	34,555
Cash and cash equivalents	**27,870**	103,583	43,607
Current tax asset	**-**	-	162
	121,809	172,392	118,992
TOTAL ASSETS	**512,676**	478,553	525,298
LIABILITIES			
Current liabilities			
Trade and other payables	**(46,952)**	(42,178)	(51,393)
Current tax payable	**(1,857)**	(1,548)	-
Interest-bearing loans and borrowings	**(59,376)**	(10,183)	(6,834)
Provisions	**(2,663)**	(1,112)	(2,463)
	(110,848)	(55,021)	(60,690)
Non-current liabilities			
Interest-bearing loans and borrowings	**(73,896)**	(66,734)	(115,464)
Derivative financial instruments	**(476)**	(529)	(767)
Deferred tax liabilities	**(25,277)**	(10,709)	(29,292)
Retirement benefit obligations	**(6,941)**	(11,768)	(7,478)
Provisions	**(6,784)**	(7,254)	(7,100)
Other payables	**(1,507)**	(3,344)	(1,567)
	(114,881)	(100,338)	(161,668)
TOTAL LIABILITIES	**(225,729)**	(155,359)	(222,358)
NET ASSETS	**286,947**	323,194	302,940
EQUITY			
Capital and reserves attributable to owners of the Company			
Share capital	**8,505**	8,505	8,505
Share premium	**63,256**	63,540	63,256
Other reserves	**8,920**	8,920	8,920
Treasury reserve	**(4,742)**	(2,347)	(4,847)
Hedging reserve	**(477)**	(529)	(768)
Translation reserve	**6,249**	34,840	13,755
Retained earnings	**205,236**	210,265	214,119
TOTAL EQUITY	**286,947**	323,194	302,940

Underlying earnings per share

	Six months ended 30 June 2014 (unaudited) £'000	Six months ended 30 June 2013 (unaudited and restated) £'000	Year ended 31 December 2013 (audited) £'000
Profit/(Loss) before taxation	**4,980**	(1,385)	794
Exceptional items	**2,005**	4,897	10,903
Exceptional foreign exchange gain	**-**	(1,271)	(1,271)
Amortisation of borrowing costs	**719**	307	997
Accelerated amortisation of borrowing costs	**855**	-	-
Unwinding of discount on provisions	**21**	15	29
Amortisation of acquired intangible assets	**8,667**	6,848	16,605
Impairment of acquired intangible assets	**-**	-	529
Underlying profit before taxation	**17,247**	9,411	28,586
Income tax (charge)/credit	**(2,244)**	(691)	162
Add back: Adjustment due to deferred tax rate change	**-**	-	(1,455)
Add back: Exceptional prior period tax adjustments	**-**	(425)	-
Add back: Tax effect of exceptional items, exceptional foreign exchange gain, amortisation of borrowing costs, amortisation of acquired intangible assets and other intangible assets, and unwinding of discount on provisions	**(2,729)**	(1,595)	(6,345)
Underlying profit after taxation	**12,274**	6,700	20,948

Underlying earnings per share is analysed as follows:

	Six months ended 30 June 2014 (unaudited)	Six months ended 30 June 2013 (unaudited and restated) £'000	Year ended 31 December 2013 (audited)
Basic earnings per share	**7.32p**	4.87p	13.71p
Diluted earnings per share	**7.25p**	4.82p	13.51p

Selected definitions

Where appropriate "Underlying" is defined as before amortisation of acquired intangible assets, deferred tax on amortisation of acquired intangible assets, impairment of acquired intangible assets, exceptional items, unwinding of discount on provisions, amortisation of borrowing costs and the associated tax effect.

"Underlying Net Debt" is defined as interest bearing loans and borrowings, net of cash and cash equivalents, plus unamortised borrowing costs added back.

"Return on Acquisition Investment" is defined as Annualised Underlying Operating Profit attributable to the acquired business divided by the Acquisition Enterprise Value less the fair value of controllable capital employed as at the date of acquisition plus the value of controllable capital employed at the date of measurement. The denominator is also adjusted for seasonality where appropriate.

"Acquisition Enterprise Value" is defined as the gross consideration paid to the seller less any cash left in the acquired business plus any debt acquired with the acquired business plus the expenses of the acquisition, excluding financing expenses, plus any integration expenses booked as exceptional items.

"Return on Average Capital Employed" is defined as Underlying Operating Profit as a percentage of the 12 month average capital employed.

For a complete list of definitions refer to the 2014 Interim Announcement dated 29 July 2014

Exchange rates

Closing Rates:	**H1 2014**	**H1 2013**	**FY 2013**
US Dollars	1.7038	1.5212	1.6490
Euros	1.2486	1.1692	1.1978
Australian Dollars	1.8069	1.6645	1.8583

Average Rates:	**H1 2014**	**H1 2013**	**FY 2013**
US Dollars	1.6689	1.5447	1.5646
Euros	1.2173	1.1763	1.1780
Australian Dollars	1.8255	1.5235	1.6224

65 Buckingham Gate,
London, SW1E 6AS
T+44 (0)20 7976 8000
F+44 (0)20 7976 8014

www.tymanplc.com